



**Job Title:** Junior Sales Exec  
**Company:** Steelco  
**Location:** 15 Sheffield Road, Pietermaritzburg, 3202  
**Type:** Full-Time 7:00 – 16:30

Are you a motivated, enthusiastic individual with a strong desire to learn about the Steel Industry and launch your career in sales? We're looking for a Junior Sales Executive to join our team. If you're passionate about sales and prepared to work hard, are hungry to gain industry knowledge, and committed to delivering excellent customer service, we encourage you to apply.

### **Job Description:**

As a Junior Sales Exec, you will have the unique opportunity to kickstart your career in sales while gaining valuable knowledge about the Steel Industry. We're seeking enthusiastic individuals who are eager to learn, driven to succeed, and committed to delivering outstanding customer service.

### **Non – Negotiable Requirements and Skills:**

- Matric certificate.
- Local to PMB.
- Proficiency in computer applications for sales and data management.
- Excellent communication skills in English, Zulu would be a bonus.

### **Responsibilities:**

- Learn about the Steel Industry and engage with potential clients.
- Work hard to achieve monthly sales targets.
- Follow instruction and guidance to the letter.
- Develop customer service skills to ensure client satisfaction and loyalty.
- Present yourself professionally, exhibit punctuality, and learn business etiquette.
- Operate with integrity and honesty in all business interactions.
- Adapt to a high-pressure environment and learn to remain composed under stress.

### **Why Join Steelco:**

1. Competitive salary with uncapped commission potential
2. Opportunity for growth and development
3. Collaborative and supportive work environment
4. Chance to work with a dynamic and dedicated team
5. Make a meaningful impact in a well-established company

**If you meet and exceed the qualifications and requirements listed above and are ready to take the next step in your sales career, we encourage you to apply.**

**Process to apply:**

**The following instructions must be followed. All applications which do not do so, will be rejected immediately.**

Send your CV (no longer than 2 pages) as an attachment (either Word or PDF format) to [recruitment@steelco.co.za](mailto:recruitment@steelco.co.za)

Subject Line: **Junior Sales Exec + you name**

In the body of the email:

1. Confirm that you meet the non-negotiable requirements and skills listed in this job
2. Write a covering note explaining why you are well suited to the role

*Steelco is an equal opportunity employer, and we value diversity and inclusion in our workplace. We look forward to reviewing your application and welcoming a new Junior Sales Exec to our team!*

**Note:** *The application deadline for this position is 10am on 6<sup>th</sup> October 2023. Only shortlisted candidates will be contacted for an interview.*